

## September 2018

### Average Components for August

Butterfat	3.6673
Protein	2.9898
Other Solids	5.8018

Plainview Milk Products Cooperative – 130 2nd St SW Plainview, MN 55964 - (507) 534-3872

## From the Manager's Desk

Greetings Everyone,

It's hard to believe that we're already on the backside of summer. There are all kinds of activities taking place that would indicate we're transitioning into the fall season. The corn fields are changing from lush rows of corn to rows of stubble. There are school buses running up and down the roads picking up kids as they head back to school. Which leads me into my next thought.... school starting. The milk bottling plants have been busy filling the school milk pipeline as the area schools prepare for the students. That means the demand for bottled milk has increased. As the milk is diverted from the manufacturing plants to the bottling plants the supply has tightened. There still seems to be a surplus of milk in pockets across the country, but it appears the overall volume of milk has significantly tightened which is a good thing.

You should have received a letter notifying you that PMPC and Hastings are currently evaluating the potential of Hastings Cooperative merging into our cooperative. As I noted in the letter; both cooperatives are looking for ways to strengthen the long-term viability for our member-owners. We'll keep you informed regarding the potential merger as we work through the evaluation.

Another letter you should have received is in regards to your milk payments. We are not making any changes to the way you are currently being paid by PMPC; the change comes in the way you'll receive the payment. The change in the producer payroll is absolutely necessary because the producer payroll system that we currently use is no longer supported, therefore it is essentially at the end of its life.

I've informed you that we're in the process of meeting with our customers for their commitments for the 2019 calendar year. The early stages of the customer conversations have been very positive. Early indications look like several of them are planning to increase their business with PMPC. With that said, we're attempting to forecast the volume of milk that you'd like to ship to PMPC. So far, we haven't heard from any of you regarding your desire to ship more milk than your current production base. I know first-hand from the production waivers there were a number of you that indicated your desire to increase your current production. I urge you to contact your field rep if you'd like to expand your production. We certainly want to give our members the opportunity to expand their operation before we allow any new members to sign up with PMPC. However, as we continue to grow the business we need our milk supply to match our sales.

*As always stay Safe!!!!*

Randy

## A Note From Field Service

School has started and fall harvest is right around the corner. With daylight hours beginning to shorten, make sure you are safe while driving machinery on the roadways. Now with the temperatures getting cooler, it is time to look over your tank compressors before you close off the fresh air intakes. To cool the milk down as quick as possible, the compressors need to draw in fresh air. Lately, there has been an increase in the total count bacteria on some of the incoming milk. The total count bacteria is a direct count of **ALL** live and dead cells in the milk. Most of the issues have been with really high mastitis cows being milked into the tank. These cows are usually shedding a large portion of dead cells. If the loads get above 300,000 total count, then the patron responsible for the high load is assessed a \$3.00/CWT deduction for that load of milk. If you have questionable cows with high mastitis, maybe it's best to keep them out of the tank until they are better. Plainview Milk Products will be finishing up its fiscal year at the end of September. The annual meeting is scheduled for the 1<sup>st</sup> Saturday in December. If you are interested in helping shape the future of your creamery, then let your Field Service representative know. We have started to do some of the FARM version 3 evaluations. Remember you need to have all of the required paperwork completed for the FARM version 3 evaluations (**WRITTEN Herd Health Plan, VCPR, Tail docking stopped as of January 1 2017, Dairy Cattle Care and Ethics training and signed by non-family employees**) If you have any questions, please call your field service staff.

Thanks, Joel and Derek.

# Feed Store News

20-9th Street SW Plainview, MN 55964

507-534-2106

## Revisiting culture-based mastitis treatments

by Megan Thompson, DVM, Northern Valley Dairy Production Medicine Center  
[www.dairymed.com](http://www.dairymed.com) | [www.facebook.com/northernvalleydairy](https://www.facebook.com/northernvalleydairy)

Culture-based treatment of grade 1 and 2 clinical mastitis (the cow is not systemically ill) refers to collecting a milk sample for culture at the time abnormal milk is detected, then waiting to treat the cow until the culture result is received. Why is it a good strategy to delay treatment for 24-48 hours while the culture is being performed? It allows us to know what organism the quarter is infected with in order to make a wise treatment decision. In fact, using this system results in treating far fewer mastitis cases (often treatment is unnecessary or ineffective in 50% of mastitis cases), meaning you save money on drugs and discarded milk, and you reduce your risk of a residue violation. Other advantages of culture-based treatment include:

Better cure rates for treatable mastitis infections meaning more quarters will return to a low SCC. This is due to using an appropriate antibiotic, frequency of administration, and duration of therapy for the particular organism causing the infection. Your veterinarian is a great resource for treatment recommendations and withdrawal times.

Identification of mastitis cases caused by chronic, incurable organisms, so you can make a decision about excluding these high SCC quarters from your bulk tank.

Diagnosis of cows infected with contagious mastitis pathogens, so that they can be treated, segregated, and/or culled to prevent the spread to other cows in your herd. Such pathogens may include Prototheca, Staphylococcus aureus, Mycoplasma, and Streptococcus agalactiae.

Note that all of the points above contribute to lowering your bulk tank SCC. Instructions for aseptic collection of milk samples can be found at this web address: <https://milkquality.wisc.edu/how-to-collect-an-aseptic-milk-sample/>

### Dairy Market News

The website link is [www.fmna30.com](http://www.fmna30.com) click on *News and Publications* then *Upper Midwest Dairy News (Monthly Newsletter)* and select the year/month you choose to view.

## = Classifieds =

### FOR SALE

~65 free stall milking cows. Calves & heifers also for sale. Call Joe Giemza for details 608-863-3959

~John Deere A new tires and paint 507-421-7263

~150 Parlor Milking Cows Bill Smith call in the evening 608-323-3502

~Dohrn Straw Sales Dillan Dohrn 507-696-1137 Ddohrn5@gmail.com

~Corn Silage Call Ron Heins 507-251-1043

~1000 gal Boumatic dairy cool with side washer bulk tank. Works great. 507-202-9489

~Gehl 860 chopper with 1210 hay head and metal alert. Call 507-767-3310.

### SERVICES

~ Plumbing, Heating and Air Conditioning Service McNallan Plumbing & Heating Sam Young 507-269-4192 Kyle McNallan 507-421-4420

~Will Combine Corn for \$25 an acre. 6 Row Head. Call Greg at 507-421-7263

If you would like to add something to the classifieds please email Lisa at [Lisa@plainviewmilk.com](mailto:Lisa@plainviewmilk.com) or call (507) 534-3872 ext. 104